

Ref: 24VAL-156

19 December 2024

Alex Lekovski – Development Manager Develotek Level 10, 97-99 Bathurst Street, SYDNEY NSW 2000

By email: alex@develotek.com.au

Dear Alex,

RE: Valuation for Isolation Purposes – 10-12 Spencer Street Five Dock

Please find below preliminary advice relating to this matter in preparation for isolation purposes.

- **Introduction:** I have been instructed by Mr Alex Lekovski of Develotek to provide value calculations in relation to the existing industrial use and on the basis of a future development in isolation in accordance with a planning package provided.
- **Existing Use:** The Subject Land is currently used as a leased industrial property improved with a two level industrial duplex of brick and metal construction built circa 1980s.

The building comprises a two level industrial building with ancillary office accommodation. Additionally, the land comprises 2 attached high clearance industrial units with a mezzanine office space. Upon aerial imagery, the total floor area amounts to 920 m².

LeaseThe Subject Property is fully occupied with a current lease to AkashaInformation:Brewing Company Pty Ltd with a current passing rental of \$173,679 per
annum + GST. The lease expires on 31 October 2028

Subject Property						
Commencement Date:	1 November 2023					
Terminating Date	31 October 2028					
Commencing Rental:	\$172,679.88 per annum + GST					
Term:	5 Years					
Option:	5 Years					
Outgoings:	100% of the total outgoings (payable by					
	the lessee)					
Passing Rent:	\$172,679.88 per annum + GST					
Lessee:	Akasha Brewing Company Pty Ltd					
Lessor:	Roy Sacchetti & Charles Sacchetti					
Permitted Use	Microbrewery and tasting room					

Valuation – Existing Use:

In forming my advice, I have considered the general industrial market in the inner western suburbs of Sydney. I have also considered several leased investments that have transacted during 2024.



I note that there is a paucity of evidence in recent months however discussions with active real estate agents in this location indicate generally static market conditions from the start of 2024. I have relied on several sales which are summarized below:

Address	Sale Price/ Contract Date	Land Area/ Building	Yield
153 Parramatta	11/03/2024	5,960m²	4.78%
Rd, North Strathfield	\$23,000,000	4,216m ²	
130 Tennyson Rd	25/09/2023	442.6m ²	3.90%
Mortlake	\$3,800,000	634m ²	
10 Chapel St,	28/03/2024	416m ²	3.43%
Marrickville	\$2,260,000	390m ²	
60 Silverwater Rd,	17/05/2024	1,057m ²	2.90%
Silverwater	\$4,100,000	674m ²	

Having regard to the above sales, I have applied a yield of 4.0% as appropriate. This has resulted in a capitalized value for the Subject Property of \$5,750,000.

The supporting calculation to derive the value based on the current rental of the Subject Property is annexed to this report.

Valuation -
DevelopmentI have also been instructed to provide an alternative valuation as a
potential development site. To assist in calculating the valuation on this
basis, I have been provided with a Planning Package which identifies
the Subject Property to have a developable floor space of 2,090m²,
(representing a 2.17:1 FSR on the site area).

A copy of this planning package is also annexed to this valuation advice for review.

An extract of the Summary sheet identifying the potential floor space over the Subject Property is shown below:



GTITAN ADVISORY GROUP



Valuation Calculations:

As stated earlier in this advice, the valuation of the Subject Property based on an isolated site has been considered to have a potential $2,090m^2$.

I have applied this to an adopted GFA rate, having reference to sales evidence available in the surrounding locations. There is limited available evidence transacted in the Canada Bay LGA and surrounding LGA's. This is particularly evident for larger development sites.

I have relied upon sales evidence from the neighbouring locations of Ashbury, Dulwich Hill and Burwood for comparison.

These are summarised in the following schedule:



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Address	Sale Price/ Contract Date	Area/ GFA	GFA Rate \$/m²
1a Hill St, Dulwich	22/02/2022	2,883m²	\$2,846/m²
Hill	\$19,800,000	6,609m²	
25 Burwood Rd,	9/10/2022	505.8m ²	\$4,026/m²
Burwood	\$6,500,000	1,517m ²	
20-24 Railway Pde & 2-4 Burleigh St, Burwood	10/02/2023 \$28,750,000	1,315.2m ² 7,891.2m ²	\$3,643/m ²
52 Ramsay Rd,	01/04/2022	1,668.3m ²	\$2,976/m²
Five Dock	\$13,800,000	4,173m ²	
98-100 Wentworth Rd & 9-11 Oxford St, Burwood	14/11/2024 \$6,200,000*	968m² 2,904m²	\$2,135/m ²
10-16 Stanley St,	18/12/2024	1,485m ²	\$3,704/m²
Burwood	\$11,000,000	2,970m ²	
251-257 Maroubra	8/11/2024	2,779m ²	\$3,210/m ²
Rd, Maroubra	\$19,630,000	6,114m ²	
161-165 Botany Rd, Waterloo * Under Exchange – Sale pr	13/06/2023 \$9,900,000	690.5m ² 2,879.25m ²	\$3,438/m ²

* Under Exchange – Sale price subject to confirmation..

The sales evidence provide for a range per metre for potential floor space of between \$2,135/m² and \$4,026/m². The upper limit of this range being for the smallest site in a highly sought after location.

Having regard to the sales adopted, I have adopted a rate of $4,000/m^2$ as appropriate.

The calculation to determine the compensation payable for the Subject Property is as follows:

2,090m² x \$4,000/m² = \$8,360,000 Potential GFA x Rate (\$/m²) = Market Value

Reconciliation There is a significant variance between the two valuations with the existing use value of \$5,750,000 substantially lower than the value of the property as a development site of \$8,360,000 in accordance with the planning proposal.

There is a significant financial benefit to redevelop the Subject Property in accordance with the planning proposal for future mixed use deelopment.

I trust this is suitable to your requirements. If there are any questions regarding this advice, please do not hesitate to contact the author directly.

Prepared By:

Angelo Konidaris Director



Annexure 1 – Capitalisation Calculation

	Capitalisation Ap	proach		
				¢0700/0
Net Market Rent (fully let):				\$230,240
Less Outgoings				\$0
Net Market Rent:				\$230,240
Capitalised				@ 4.00%
Capitalised Value (before ad	justments):			\$5,755,996
Capital Adjustments:				
Letting Up	3.0 mths			-(\$14,390)
Leasing Fees	@ 8.5%			-(\$4,893)
Essential Repairs				\$0
Sub-Total:				-(\$19,283)
Total Market Value:				\$5,736,713
Current Market Value:	Rounding	\$50,000		\$5,750,000
Sensitivity Analysis:				
Net Market Annual Income:		\$230,240	\$230,240	\$230,240
Capitalised		@ 4.25%	@ 4.00%	@ 3.75%
Capitalised Value:		\$5,417,408	\$5,755,996	\$6,139,729
Capital Adjustments:		-(\$19,283)	-(\$19,283)	-(\$19,283)
Total Market Value:		\$5,398,125		\$6,120,446
Market Value Range:		\$5,400,000	\$5,750,000	\$6,100,000





Annexure 2 – Planning Package



Planning Proposal 79-81 Queens Rd & 2-8 Spencer Street Five Dock NSW 2046





Queens & William Five Dock Planning Proposal

Sheet Number	Sheet Name
PP000	Cover Page
PP001	Proposed Site Plan
PP002	Proposed DCP Envelope Plan
PP099	Basement Floorplans
PP100	Ground Floor Plan
PP101	Level 1 Floorplan
PP102	Level 2 Floorplan
PP103	Level 3 Floorplan
PP104	Level 4 Floorplan
PP105	Level 5 Floorplan
PP106	Lower Tower Floorplan
PP107	Upper Tower Floorplan
PP200	PP Elevations - Sheet 1
PP201	PP Elevations - Sheet 2
PP300	Proposed Section - William Street
PP400	Shadow Diagrams
PP401	Solar Access - Sun Eye Diagrams DCP
PP402	Solar Access - Sun Eye Diagrams PP

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MIXED USE PROJECT 79-81 Queens Rd & 2-8 Spencer St FIVE DOCK NSW 2046

Cover Page

Drawing Nun

PP000 05/08/2024 @ A1 13/12/2024 12:20:4



1 DCP Site Plan - Part K20 Kings Bay A200 1 : 400



Projected Design Management

Queens & William Five Dock Planning Proposal





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Project Title MIXED USE PROJECT 79-81 Queens Rd & 2-8 Spencer St FIVE DOCK NSW 2046

Scale

2 10/06/2024 As indicated @ A1 13/12/2024 12:20:47 8m

8m



Spencer Street

Queens & William Five Dock Planning Proposal

Legend



Maximum number of storeys

 $\langle 3m \rangle$ Setback distance from boundaries

3m Upper level setback distance from podium edge

Existing DCP Envelope Plan 1 : 200





Legend



Maximum number of storeys

 $\langle 3m \rangle$ Setback distance from boundaries

3m Upper level setback distance from podium edge



Proposed DCP Envelope Plan 1:200

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Project Title MIXED USE PROJECT 79-81 Queens Rd & 2-8 Spencer St FIVE DOCK NSW 2046

Drawing Title Proposed DCP Envelope Plan

Drawing Number

Scale

PP002

1 : 200 @ A1

13/12/2024 12:20:47 AM





– – – DCP HEIGHT PLANE

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North





Project Title MIXED USE PROJECT 79-81 Queens Rd & 2-8 Spencer St FIVE DOCK NSW 2046

Drawing Title **Basement Floorplans** Drawing Number

Revisior

Date

Scale

PP099 3 05/08/2024 1 : 200 @ A1 13/12/2024 12:20:47 AM





– – – DCP HEIGHT PLANE



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Project Title MIXED USE PROJECT 79-81 Queens Rd & 2-8 Spencer St FIVE DOCK NSW 2046

Drawing Title Ground Floor Plan

Drawing Number **PP100** Revision 2 05/08/2024 1 : 200 @ A1

13/12/2024 12:20:47 AM

Scale





– – – – DCP HEIGHT PLANE



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Date

Scale



Project Title MIXED USE PROJECT 79-81 Queens Rd & 2-8 Spencer St FIVE DOCK NSW 2046

Drawing Title Level 1 Floorplan Drawing Number **PP101** Revision 2 05/08/2024 1 : 200 @ A1

13/12/2024 12:20:48 AM





– – – – DCP HEIGHT PLANE



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Project Title Drawing Title Level 2 Floorplan 79-81 Queens Rd & 2-8 Spencer St FIVE DOCK NSW 2046

Drawing Number **PP102** Revision 2 05/08/2024 Scale 1 : 200 @ A1

13/12/2024 12:20:48 AM

Date





– – – – DCP HEIGHT PLANE



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North







Date

Scale



Project Title Drawing Title Level 3 Floorplan 79-81 Queens Rd & 2-8 Spencer St FIVE DOCK NSW 2046

Drawing Number **PP103** Revision 2 05/08/2024 1 : 200 @ A1

13/12/2024 12:20:48 AM





– – – – DCP HEIGHT PLANE



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North







Project Title Drawing Title Level 4 Floorplan 79-81 Queens Rd & 2-8 Spencer St FIVE DOCK NSW 2046

Drawing Number **PP104** Revision Date 05/08/2024 Scale 1 : 200 @ A1

2

13/12/2024 12:20:48 AM







– – – – DCP HEIGHT PLANE

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Project Title Drawing Title Level 5 Floorplan 79-81 Queens Rd & 2-8 Spencer St FIVE DOCK NSW 2046

Drawing Number **PP105** Revision 2 05/08/2024 Scale 1 : 200 @ A1

13/12/2024 12:20:49 AM

Date





– – – – DCP HEIGHT PLANE



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North





Revisior

Date

Scale

Client DPG Project 37 Pty Ltd develotek property group

Project Title MIXED USE PROJECT 79-81 Queens Rd & 2-8 Spencer St FIVE DOCK NSW 2046

Drawing Title
Lower Tower Floorplan

Drawing Number **PP106** 2 05/08/2024 1 : 200 @ A1

13/12/2024 12:20:49 AM



– – – – DCP HEIGHT PLANE



Queens & William Five Dock Planning Proposal

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North



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Client DPG Project 37 Pty Ltd OC VC IOTEK PROPERTY GROUP

Project Title MIXED USE PROJECT 79-81 Queens Rd & 2-8 Spencer St FIVE DOCK NSW 2046

Drawing Title
Upper Tower Floorplan

Drawing Number **PP107** 2 05/08/2024 1 : 200 @ A1

13/12/2024 12:20:49 AM

Revision

Date

Scale

– – – DCP ENVELOPE

– – – DCP HEIGHT PLANE



East Elevation - William St 1 : 250



Projected Design Management

Queens & William Five Dock Planning Proposal

North Elevation - Queens Rd 2

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Project Title MIXED USE PROJECT 79-81 Queens Rd & 2-8 Spencer St FIVE DOCK NSW 2046

Drawing Title **PP Elevations - Sheet 1** Drawing Number **PP200** Revision 2 Date 05/08/2024 Scale As indicated @ A1

13/12/2024 12:20:52 AM

– – – DCP ENVELOPE

– – – DCP HEIGHT PLANE





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Project Title 79-81 Queens Rd & 2-8 Spencer St FIVE DOCK NSW 2046

Drawing Title MIXED USE PROJECT PP Elevations - Sheet 2 Drawing Number **PP201** Revision 2 Date 05/08/2024 Scale As indicated @ A1

13/12/2024 12:20:54 AM



Stage 2



Projected Design Management

Queens & William Five Dock Planning Proposal

Tower continues above

Residential			
Residential			DCP 3m Tower Setback Proposed 1m Tower Setback
Residential			X
Residential		-	
Residential			 Facade treatment to enhance tower / podium setback relationship
Residential			
Residential			8000 DCP SETBACK - RE1 ZONE
Loading / Back of House	Retail Tenancy Potential raised pedestrian p to improve access to retail — Retail at flood planning level		2500 AWNING 7600 2500 400 7600 2500 2500 2500 2500 2500 2500 2500 2
	Carparking	 	
Temporary Sewer Diversion	Carparking		
	Carparking	 	
	Carparking	 	
	Carparking	 	

Stage 1

Revision Schedule Rev Description 1 DRAFT PLANNING PROPOSAL 16/07/2024 2 PLANNING PROPOSAL 05/08/2024 SUBMISSION

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North









Revision

Date

Scale

Project Title MIXED USE PROJECT

79-81 Queens Rd & 2-8 Spencer St FIVE DOCK NSW 2046

Drawing Title Proposed Section -

William Street

Stage 1 Stage 1 - DCP shadow dashed red

1 Shadow - PP - 9am A200 1 : 1200













Projected Design Management

Queens & William Five Dock Planning Proposal









General Notes

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Project Title **MIXED USE PROJECT** 79-81 Queens Rd & 2-8 Spencer St FIVE DOCK NSW 2046

Drawing Title Shadow Diagrams

Drawing Number

Scale

PP400 2 05/08/2024 1 : 1200 @ A1

13/12/2024 12:20:57 AM







6 Sun Eye - 2pm DCP



Queens & William Five Dock Planning Proposal

7 Sun Eye - 3pm DCP

General Notes

Revision Schedule Rev Description
 1
 FOR PRE-DA SUBMISSION
 21/05/2024

 2
 FOR DISCUSSION
 10/06/2024

 3
 PLANNING PROPOSAL
 05/08/2024

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Project Title MIXED USE PROJECT 79-81 Queens Rd & 2-8 Spencer St FIVE DOCK NSW 2046

Drawing Title Solar Access - Sun Eye Diagrams DCP

Drawing Number Scale

PP401 3 05/08/2024 @ A1 13/12/2024 12:21:01 AM







6 Sun Eye - 2pm PP



Queens & William Five Dock Planning Proposal

7 Sun Eye - 3pm PP

General Notes

Revision Schedule Rev Description
 1
 FOR PRE-DA SUBMISSION
 21/05/2024

 2
 FOR DISCUSSION
 10/06/2024

 3
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 05/08/2024

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Project Title MIXED USE PROJECT 79-81 Queens Rd & 2-8 Spencer St FIVE DOCK NSW 2046

Drawing Title Solar Access - Sun Eye Diagrams PP

Drawing Number Scale

PP402 3 05/08/2024 @ A1 13/12/2024 12:21:04 AM



10-12 Spencer ST Five Dock - PP Concept 17/12/2024

Site Data

Stage 2	
Site Area	962
FSR	3
Baseline GFA	2886
BASIX Bonus GFA 5%	144.3
Maximum GFA	3030.3
Maximum FSR	3.15
SSDA Bonus 30% max GFA	3939.4
SSDA Bonus max FSR	4.095

Disclaimer:
This table represents

s a potential concept for the purposes of demonstrating the FSR potential of the subject site. The proposal is subject to Design Competition, Development Application, and Determination.

This table shall not be relied upon for any financial decision in relation to the development potential of the subject site.

All areas are subject to council approval and detailed measurement by a Quantity

			Stage 2			
Floor to Floor Height	Level	USE	UNITS	GFA	Solar	CV
					70%	60%

	Roof					
3.2	L4	Residential	4	410	3	3
3.2	L3	Residential	4	410	3	3
3.2	L2	Residential	4	410	3	3
3.2	L1	Residential	4	410	3	3
	Totals		16	1640	12	12
			-	-	75%	75%

6.2	Ground	Retail	2	450
	Totals		2	450
3.4	B1	Parking	0	
3.1	B2	Parking	9	
3.1	B3	Parking	9	
3.1	B4	Parking	9	
	B5	Parking		
	Totals		27	
	Totals			2090
				2.17

19 Tower Height 12.7 Basement Depth